

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

February 10, 2020

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of various dump trucks awarded through Bid No. 001B7400466, in the amount of \$150,698; and

WHEREAS, Funds have been budgeted for the purchase and financing of off-the-lot new vehicles and equipment awarded through Bid No. 1065344, in the amount of \$214,081; and

WHEREAS, Funds have been budgeted for the purchase and financing of off-the-lot new vehicles and equipment awarded through Bid No. 1065347, in the amount of \$668,212; and

WHEREAS, Funds have been budgeted for the purchase and financing of lawn maintenance equipment awarded through Bid No. 7112.6, in the amount of \$103,250; and

WHEREAS, Funds have been budgeted for the purchase and financing of maintenance service refrigeration rack awarded through Bid No. 8509.1, in the amount of \$16,950; and

WHEREAS, The acquisition of various dump trucks, off-the-lot new vehicles and equipment, lawn maintenance equipment, and maintenance service refrigeration rack through financing agreements has been reviewed by legal counsel; now therefore be it

Resolved, That various dump trucks be purchased and financed in the amount of \$150,698 for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That off-the-lot new vehicles and equipment in the amount of \$214,081 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That off-the-lot new vehicles and equipment in the amount of \$668,212 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That lawn maintenance equipment in the amount of \$103,250 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That maintenance service refrigeration rack in the amount of \$16,950 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such items have been or will be acquired before closing; and be it further

Resolved, That the president of the Board of Education and the superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

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| 001B7400466 | Various Dump Trucks Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Johnson Truck Center, Landover, Maryland | \$150,698 |
| 027.18.B3 | Bleacher Inspection, Installation, Maintenance and Repair Service—Extension Responsible Office: Division of Maintenance | |
| | <u>Awardees</u> (See note on page 9) Modern Door & Equipment Sales, Inc., White Plains, Maryland R. J. McCarville Associates, Ltd., Pottstown, Pennsylvania TJ Distributors, Inc., Forest Hill, Maryland Total | \$ 60,000 |
| 1061196 | Reproduction and Copying of Engineering Drawings—Extension Responsible Office: Division of Construction | |
| | <u>Awardee</u> American Reprographics, Inc., Rockville, Maryland | \$ 50,000 |

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|------------|--|-----------|
| 1065344 | Off-the-Lot New Vehicles and Equipment Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Lindsay Ford, LLC, Wheaton, Maryland | \$214,081 |
| 1065347 | Off-the-Lot New Vehicles and Equipment Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Herb Gordon Auto Group, Inc., Silver Spring, Maryland | \$668,212 |
| 1068653 | Industrial Supplies, Equipment, Lighting Products, Janitorial Supplies, and Equipment Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> W. W. Grainger, Inc., Rockville, Maryland | \$293,774 |
| 16154 | Maintenance, Repair, Operating Supplies, Industrial Supplies, and Related Products and Services—Extension Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> Home Depot, USA, Inc., Atlanta, Georgia | \$177,000 |
| 4400003819 | Operation and Maintenance of Wastewater Treatment Facilities Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Professional Startup & Operating Services, Inc., Forest Hill, Maryland | \$ 40,000 |
| CWA-118-19 | Science Chemical and Chemical Wastes Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Triumverate Environmental, Inc., Somerville, Massachusetts, | \$ 60,000 |

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|---------------------------|---|----------------|
| MO20-47001- 20004332-I | Internet Service Responsible Office: Office of the Chief Technology Officer | |
| | <u>Awardees</u> | |
| | Atlantech Online, Inc., Silver Spring, Maryland | \$100,000 |
| | Comcast Business Communications, LLC, Baltimore, Maryland | <u>125,000</u> |
| | Total | \$225,000 |
| MO20-47001- 20004332-P | Point to Point Services Responsible Office: Office of the Chief Technology Officer | |
| | <u>Awardee</u> | |
| | Comcast Business Communications, LLC, Baltimore, Maryland | \$850,000 |
| RQ17-214A | Custodial Supplies—3M Green Cleaners Responsible Office: Division of School Plant Operations | |
| | <u>Awardee</u> | |
| | Weiss Bros of Hagerstown, Inc., Hagerstown, Maryland | \$362,611 |
| 1134.5 | Occupational Therapy and Physical Therapy Services for Students with Disabilities Responsible Office: Office of Special Education | |
| | <u>Awardees</u> (See note on page 9) | |
| | All Source Recruiting Group, Inc., Coral Spring, Florida | |
| | Associated Professional Rehabilitation Services, Inc.* Brookeville, Maryland | |
| | Cumberland Therapy Services, LLC, Lafayette, Colorado | |
| | Maxim Healthcare Services, Inc., Columbia, Maryland | |
| | Soliant Health, Inc., Jacksonville, Florida | |
| | Sunbelt Staffing, LLC, Jacksonville, Florida | |
| | The Therapy Spot, LLC,* Pikesville, Maryland | |
| | Virtus Et Scientia, LLC,* Lanham, Maryland | |
| | Total | \$127,000 |

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| 1142.7 | Miscellaneous Business Forms—Extension Responsible Office: Department of Infrastructure and Operations | |
| | <u>Awardees</u> | |
| | Foremost Graphic Communications, Inc., Gaithersburg, Maryland | \$ 3,000 |
| | Maryland Business Forms, Inc., Glyndon, Maryland | 5,927 |
| | RR Donnelley & Sons Company, Chicago, Illinois (Local Affiliate: Fairfax, Virginia) | <u>18,134</u> |
| | Total | \$ 27,061 |
| 4079.12 | Health Room Supplies—Extension Responsible Office: Department of Materials Management | |
| | <u>Awardees</u> | |
| | Dealmed Medical Supplies, LLC, Brooklyn, New York | \$ 35,225 |
| | Emergency Medical Products, Inc., Cudahy, Wisconsin | 18,768 |
| | Henry Schein, Inc., Melville, New York | 19,029 |
| | Resplife Medical Solutions, Inc.,* Lanham, Maryland | 1,000 |
| | S Freedman & Sons, Inc., Landover, Maryland | 173,258 |
| | School Health Corporation, Hanover Park, Illinois | 31,443 |
| | SMS Ambassadors Corporation, Toledo, Ohio | 79,696 |
| | Supreme Medical Fulfillment Systems, Inc., Mobile, Alabama | <u>44,980</u> |
| | Total | \$403,399 |
| 4100.7 | Fire Alarm Parts—Extension Responsible Office: Division of Maintenance | |
| | <u>Awardees</u> | |
| | Security & Energy Technologies Corporation, Chantilly, Virginia | \$ 32,500 |
| | Silmar Electronics, Inc.,* Miami, Florida | 26,800 |
| | VSC Fire & Security, Inc., Jessup, Maryland | <u>3,000</u> |
| | Total | \$ 62,300 |
| 4147.3 | Office Supplies/Systems Contract—Extension Responsible Office: Department of Materials Management | |
| | <u>Awardee</u> | |
| | Office Depot, Inc., Columbia, Maryland | \$995,000 |

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|--------|--|-----------|
| 4190.4 | Hazardous Chemical Removal—Extension Responsible Office: Office of Curriculum and Instructional | |
| | <u>Awardee</u> EcoFlo, Greensboro, North Carolina | \$ 25,000 |
| 4291.3 | Interpreting Services for Deaf/Hard of Hearing Individuals Responsible Office: Office of Special Education | |
| | <u>Awardees</u> (See note on page 9) Alison Faxon-St. Georges,* Burtonsville, Maryland AllWorld Language Consultants, Inc., Rockville, Maryland American Sign Language, Inc.,* New York, New York Barbara Tokker, Olney, Maryland CaptionAccess, LLC, Cary, Illinois ContextGlobal, Inc., Washington, D.C. Deborah Bienstock,* Rockville, Maryland Davida Fonner,* Silver Spring, Maryland Gina Davis,* Wheaton, Maryland HIS Sign, LLC, Ashburn, Virginia Hillary Hayes,* Rockville, Maryland Joi Bannister,* Accokeek, Maryland Judith Rockhill,* Silver Spring, Maryland Kelly Corbey,* Rockville, Maryland Kim Loan T. FitzGerald,* Silver Spring, Maryland Marla H. Rishty,* Rockville, Maryland Maryland Interpreting Services, Inc., Columbia, Maryland Sasha N. Forbes,* Germantown, Maryland Shana Windle,* Frederick, Maryland Shannyn P. Jacobs,* Ijamsville, Maryland StarSigns Interpreting, Inc.,* Rockville, Maryland Talia Moon,* Silver Spring, Maryland Thalia Edwards-Cabrera,* Germantown, Maryland The Hearing and Speech Agency of Metropolitan Baltimore, Inc., Baltimore, Maryland Vital Signs, LLC,* Silver Spring, Maryland Wendy L. Schuler,* Potomac, Maryland Total | \$150,000 |

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|--------|--|-----------|
| 4325.1 | Ushers for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Improvement | |
| | <u>Awardee</u> Theatre Services, Inc., Potomac, Maryland | \$ 40,000 |
| 4369.1 | Security Services for Graduation Ceremonies at DAR Constitution Hall—Extension Responsible Office: Office of School Support and Improvement | |
| | <u>Awardee</u> Falcon Security, Bowie, Maryland | \$ 30,000 |
| 4371.1 | Utility Information Management System—Extension Responsible Office: Department of Facilities Management | |
| | <u>Awardee</u> EnerNOC, Inc., Boston, Massachusetts | \$ 60,000 |
| 4375.2 | 21st Century Community Learning Center at Wheaton and Watkins Mill High Schools—Extension Responsible Office: Office of Curriculum and Instructional Programs | |
| | <u>Awardee</u> Identity, Inc., Gaithersburg, Maryland | \$220,606 |
| 4419.2 | Professional Development Responsible Office: Office of Curriculum and Instructional Programs | |
| | <u>Awardee</u> TeachingWorks, Ann Arbor, Michigan | \$236,875 |
| 4454.1 | Recovery and Academic Program—Extension Responsible Office: Office of Student and Family Support and Engagement | |
| | <u>Awardee</u> Family Services, Inc., Gaithersburg, Maryland | \$172,274 |

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|--------|--|---------------|
| 4503.1 | Crisis Prevention and Intervention Services Responsible Office: Office of Student and Family Support and Engagement | |
| | <u>Awardee</u> EveryMind, Inc., Rockville, Maryland | \$112,000 |
| 4885.2 | Summer RISE Banquet Responsible Office: Partnerships Unit | |
| | <u>Awardee</u> Marriott Hotel Services, Inc., North Bethesda, Maryland | \$ 45,000 |
| 4912.1 | Fitness for Duty Responsible Office: Office of the Chief Operating Officer | |
| | <u>Awardee</u> Human Resources Research Organization, Alexandria, Virginia | \$250,000 |
| 6684.1 | Drinking Water Analysis—Extension Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Microbac Laboratories, Inc., Baltimore, Maryland | \$150,000 |
| 7083.8 | Custodial Equipment—Extension Responsible Office: Division of School Plant Operations | |
| | <u>Awardees</u> | |
| | Acme Paper & Supply Company, Inc., Savage, Maryland | \$ 89,139 |
| | Fitch Dustdown Company,* Baltimore, Maryland | 20,997 |
| | Leonard Paper Company, Baltimore, Maryland | 6,745 |
| | Meyer Material Handling Products, Inc.,* Indianapolis, Indiana | 7,965 |
| | S Freedman & Sons, Inc., Landover, Maryland | 45,051 |
| | S&E Paper, Inc.,* Beltsville, Maryland | 38,758 |
| | Superior Supply, Ltd, Baltimore, Maryland | 32,220 |
| | The Best Battery Company, Inc., Baltimore, Maryland | <u>21,999</u> |
| | Total | \$262,874 |
| 7112.6 | Lawn Maintenance Equipment Responsible Office: Division of Maintenance | |
| | <u>Awardee</u> Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland | \$103,250 |

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|---------|--|----------------|
| 9005.10 | Industrial and Technology Education Lumber Responsible Office: Office of Curriculum and Instructional Programs | |
| | <u>Awardees</u> | |
| | Liberty Lumber & Supply Company, Baltimore, Maryland | \$ 82,649 |
| | The Mann and Parker Lumber Company, New Freedom, Pennsylvania | <u>108,713</u> |
| | Total | \$191,362 |
| 9139.3 | Refrigerated and Frozen Foods—Extension Responsible Office: Division of Food and Nutrition Services | |
| | <u>Awardees</u> | |
| | Hadley Farms Bakery, Inc., Smithsburg, Maryland | \$103,800 |
| | Cuisine Solutions, Sterling, Virginia | <u>30,300</u> |
| | Total | \$134,100 |
| 9161.5 | Field Renovation at Various Facilities—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR) | |
| | <u>Awardee</u> | |
| | Walker Willis Corporation, Sandy Spring, Maryland | \$400,000 |
| 9182.8 | Concrete Removal and Replacement at Various Facilities—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR) | |
| | <u>Awardees</u> (See note below) | |
| | D & F Construction, Inc., Forestville, Maryland | |
| | E & R Services, Inc., Lanham, Maryland | |
| | Total | \$500,000 |
| | TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE | \$7,849,477 |

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report
February 10, 2020

| Bid No. | Bid Name | Total No. of Vendors Mailed | Total No. of MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|-----------------------|---|-----------------------------|--|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 001B7400466 | Various Dump Trucks | N/A | N/A | State of Maryland Contract | | | |
| 027.18.B3 | Bleacher Inspection, Installation, Maintenance and Repair Service—Extension | N/A | Howard County Public Schools Contract | | | | |
| 1061196 | Reproduction and Copying of Engineering Drawings—Extension | N/A | Montgomery County Contract | | | | |
| 1065344 | Off-the-Lot New Vehicles and Equipment | N/A | Montgomery County Government Contract | | | | |
| 1065347 | Off-the-Lot New Vehicles and Equipment | N/A | Montgomery County Government Contract | | | | |
| 1068653 | Industrial Supplies, Equipment, Lighting Products, Janitorial Supplies, and Equipment | N/A | Montgomery County Government Contract | | | | |
| 16154 | Maintenance, Repair, Operating Supplies, Industrial Supplies, and Related Products and Services—Extension | N/A | U.S. Communities Contract | | | | |
| 440003819 | Operation and Maintenance of Wastewater Treatment Facilities | N/A | Howard County Government Contract | | | | |
| CWA-118-19 | Science Chemical and Chemical Wastes | N/A | Baltimore County Public Schools Contract | | | | |
| MO20-47001-20004332-I | Internet Service | N/A | | | | | |
| MO20-47001-20004332-P | Point to Point Services | N/A | | | | | |
| RQ17-214A | Custodial Supplies—3M Green Cleaners | N/A | Frederick County Public Schools Contract | | | | |
| 1134.5 | Occupational Therapy and Physical Therapy Services for Students with Disabilities | N/A | | | | | |
| 1142.7 | Miscellaneous Business Forms—Extension | 5 | 0 | 3 | 0 | 3 | 0 |
| 4079.12 | Health Room Supplies—Extension | 35 | 15 | 26 | 11 | 8 | 1 |

Bid Activity Report
February 10, 2020

| Bid No. | Bid Name | Total No. of Vendors Mailed | Total No. of MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|---|-----------------------------|---------------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 4100.7 | Fire Alarm Parts—Extension | 12 | 3 | 4 | 1 | 3 | 1 |
| 4147.3 | Office Supplies/Systems Contract—Extension | 7 | 0 | 4 | 0 | 1 | 0 |
| 4190.4 | Hazardous Chemical Removal—Extension | N/A | | | | | |
| 4291.3 | Interpreting Services for Deaf/Hard of Hearing Individuals | 34 | 16 | 18 | 12 | 26 | 19 |
| 4325.1 | Ushers for Graduation Ceremonies—Extension | N/A | | | | | |
| 4369.1 | Security Services for Graduation Ceremonies at DAR Constitution Hall—Extension | N/A | | | | | |
| 4371.1 | Utility Information Management System—Extension | 5 | 0 | 3 | 0 | 1 | 0 |
| 4375.2 | 21st Century Community Learning Center at Wheaton and Watkins Mill High Schools—Extension | N/A | | | | | |
| 4419.2 | Professional Development | N/A | | | | | |
| 4454.1 | Recovery and Academic Program—Extension | N/A | | | | | |
| 4503.1 | Crisis Prevention and Intervention Services | N/A | | | | | |
| 4885.2 | Summer RISE Banquet | N/A | | | | | |
| 4912.1 | Fitness for Duty | N/A | | | | | |
| 6684.1 | Drinking Water Analysis—Extension | N/A | | | | | |
| 7065.12 | Custodial Supplies—Extension | 36 | 13 | 29 | 10 | 17 | 4 |

Bid Activity Report
February 10, 2020

| Bid No. | Bid Name | Total No. of Vendors Mailed | Total No. of MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|--|-----------------------------|---------------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 7083.8 | Custodial Equipment—Extension | 22 | 7 | 17 | 7 | 8 | 3 |
| 7112.6 | Lawn Maintenance Equipment | 21 | 1 | 7 | 0 | 1 | 0 |
| 9005.10 | Industrial and Technology Education Lumber | 12 | 2 | 2 | 0 | 2 | 0 |
| 9139.3 | Refrigerated and Frozen Foods—Extension | 59 | 4 | 46 | 4 | 2 | 0 |
| 9161.5 | Field Renovation at Various Facilities—Extension | 29 | 5 | 1 | 0 | 1 | 0 |
| 9182.8 | Concrete Removal and Replacement at Various Facilities—Extension | 13 | 16 | 8 | 6 | 2 | 0 |
| 9745.1 | Masonry System Repairs and Replacement at Various Facilities—Extension | 57 | 32 | 2 | 1 | 1 | 0 |

